



BIGINN: a new beginning for business and Big Science innovation

COS-CLUSTER PROJECT N° 101037928 – BIGINN
Deliverable D4.3 Participation to the kick-off meeting for the selected project

Public

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Document History

Date	Version	Editors	Status
30 May 2022	1	Esther Davidsen	draft
19 June 2022	1	Kristina Ananiciene	draft
21 June	2	Esther Davidsen	final
22 June	2	Leonor Mendoza	final
12 July	3	Esther Davidsen	Corrections as per rejection and Commission feedback from 26 June

1. Introduction

1.1 Executive summary

According to the COSME call, partnerships that have received funding must attend a Kick-off meeting that would be organized by the Agency for all selected projects. The BIGINN project coordinator from DTI, Denmark, Esther Davidsen, and project partner Erik Fernandez from INEUSTAR, Spain, participated in the 3 February 22 Kick Off meeting for the selected projects on behalf of the BIGINN consortium.

They presented the headlines of the BIGINN project during the rapid project presentation and asked some questions to EISMEA and to the other project partners.

Erik Fernandez and Esther Davidsen shared the messages and insights from the 3 February meeting with the full BIGINN consortium during the official BIGINN Kick Off meeting held on the DTI Campus in Taastrup, Denmark on 9/10 February 2022. The Kickoff was a physical meeting.

1.2 Introduction and objectives

The objective of this deliverable is to report on the participation of the BIGINN consortium at the online Kick Off meeting on the 3rd of February, for the selected COSME projects and the physical project Kick Off on 9-10 February in Taastrup, Denmark. This deliverable is linked with Task 4.2 Active dissemination and awareness-raising.

1.3 Legal notice

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Table 1 BIGINN partnership

Participant Organization Name	Short Name	Country
TEKNOLOGISK INSTITUT	DTI	Denmark
ASOCIACIÓN ESPAÑOLA DE LA INDUSTRIA DE LA CIENCIA	INEUSTAR	Spain
VIESOJI ISTAIGA FIZIKOS INSTITUTO MOKSLO IR TECHNOLOGIJU PARKAS	LITEK/FIMTP	Lithuania

2. Participation in the Kick Off meeting on 3 February

Erik Fernandez and Esther Davidsen participated in the online Kick Off meeting held on 3 February. Below is a screen print of the invitation sent by EISMEA and the registration of Mrs Davidsen and Mr Fernandez.

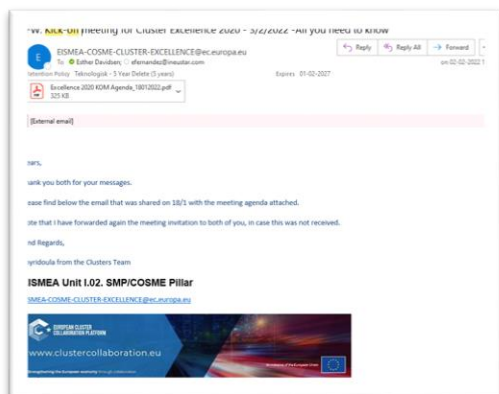


Figure 1 Invitation from EISMEA

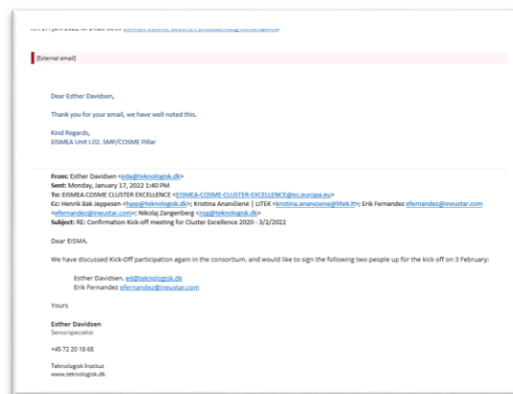


Figure 2 registration of Esther Davidsen and Erik Fernandez

2.1 Presentation of the BIGINN project

Esther Davidsen shortly presented the BIGINN project during the rapid project presentation agenda point. Esther Davidsen and Erik Fernandez also participated actively in the ensuing debates and QA session. The following slides were used to present the BIGINN project:

BIGINN

1 February 2022 – 31 January 2024 – 2 years

BIGINN
- a new beginning for business and Big Science Innovation

- Recent years have seen the emergence of **clusters** around Europe that interact with large scale research infrastructures – so-called Big Science organisations (BSO).
- The BSOs represent huge European public investments estimated at EUR 38.7 billion for the coming years [1]. Since all the BSO target global leadership within their respective fields, they often require technology solutions on the forefront of what is possible. Thus, they have been recognized to act as **drivers for innovation** with a huge impact on society.
- The clusters have grown out of a national focus** on increasing the volume of commercial contracts and innovation uptake by national companies. However, the BSOs are by nature internationally oriented and favor multinational collaborations.
- The BIGINN project has the overarching objective to **exploit the potential for innovation and international collaboration** from the Big Science market by tapping into the huge investments into state-of-the-art technology in this field.

BIGINN – general objectives

- Strengthen and professionalise the **cluster management skills** in the new area of Big Science clusters,
- Employ **cluster mobility schemes** to implement cross-fertilization of innovation opportunities at the different clusters,
- Improve **SME global competitiveness** by establishing international relations and collaborations.

NB: *A special area of focus will be on the green transformation of BSOs towards reduced energy consumption, decarbonisation and adoption of a circular mindset for material streams.*

BIGINN – partners & core BSOs

- BigScience.dk
 - 380 members, 67% SME
 - ILOs for Denmark
- INEUSTAR is the Technical Secretariat of INDUCENCIA, the Spanish Science Industry Technology Platform
 - 180 members, 50% SME
 - Spanish ILOs at CDTI (the ministry)
- LITEK cluster specialises in Laser & Engineering Technologies.
 - 62 members, ca. all SME
 - Collaborates with ILOs
- BSOs: CERN (CH), ESS (SWE), ALBA (ES), IACTEC (ES)

BIGINN – specific objectives

- Drive the upskilling and reskilling as part of the European Skills Agenda by organising more than **55 exchanges between SMEs and BSOs** with a focus on commercial collaboration and technology development
- Build industrial resilience and SmartSpecialisation by embedding skill if cluster operation in this field through the organisation and participation in more than **8 exchanges between cluster organisations and BSOs** with the purpose of knowledge exchange and professionalising the cluster management
- Strengthen the sustainable competitiveness of European companies on the global market by facilitating the signature of at least **10 cooperation agreements involving SMEs** targeting technology R&D&I in the Big Science area
- Upscale the generated knowledge and experience to **10 other European clusters** in the Big Science area
- Enhance cluster digitalisation by **introducing 5 digital tools** for e.g. cluster meeting rooms, technology exchange platforms and services for SMEs.

BIGINN – exchanges

- 85 exchanges (25% non-partners)
- “The programme defines the stays abroad as a temporary exchange between a visiting organisation and a host organisation — each belonging to a different participating country. Such an exchange is meant to be a period of collaboration founded upon mutual interests and benefits. An eligible exchange will involve a stay of the visitor with the host for a period of time between three working days (excluding travel time) to one month.”*
- Example BSBF, Granada 4/7/10, host: INEUSTAR?:
 - 4 DK SMEs
 - 2 DK large companies
 - 6 BigScience.dk staff (2 non-partners)
 - 2 other org C&Sec? DI? ...)
 - Total: 14 exchanges

BIGINN – support letters

BSO	Companies	Cluster org.
CERN	Polytechnic (DK)	MHTC (BOM)
ESS	AVS (ES)	High Power Source (SA)
ALBA	ELVTI (ES)	Optenergy (ES)
IACTEC	ENCPA (LT)	PERBA (gr)
	SEVEN (LT)	Statens TDT
	UAB (LT)	UNIPRA (LT)
		U/L LaserAss (LT)
		Agency (LT)

Target groups

- Partner clusters
- Companies in the clusters
- Companies from the local region
- Non-partner ILOs and company groups/clusters working with BSO.
- Companies from other countries

Table 2 Overheads introducing BIGINN on 3 February

Esther Davidsen and Eric Fernandez are pictured in all three photos of the online attendance on the 3 February forwarded to the registered participants after the meeting. Esther Davidsen sits in the fourth row on seat three with a red shirt and a headset. Erik Fernandez is sitting on the fifth row in seat two. He is wearing a black jacket and has black hair and a beard.



Figure 3 Group photo of Kick Off meeting provided by EISMEA with Esther Davidsen and Erik Fernandez

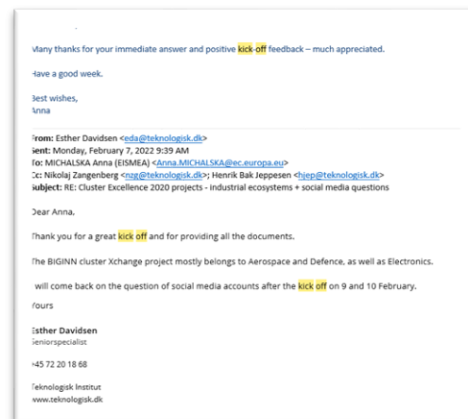
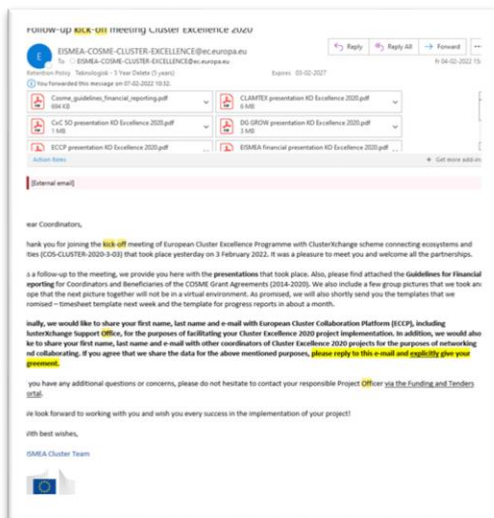


Table 3 Follow up emails from EISMEA

3. Project Kick Off 9-10 February

3.1 Taastrup Denmark on 9-10th February 2022

The purpose of the project Kick Off, as described in the Grant Agreement, was to make an elaborate seminar and brainstorm event for the nine persons from the partners in order to provide input and discuss the plans for the project.

The meeting had to produce a detailed listing of the events and expected exchanges for WP3 and a plan for engagement. Other aspects that had to be covered at the Kick Off and included in this project management plan includes: plan for stakeholder engagement, data management and GDPR, ethics, initial list of potential digitalization actions.

This task was completed successfully.

Day 1 9th February 2022	Day 2 10th February 2022
10.00 Intro to DTI, FIMTP and INEUSTAR and the project	8.00 Learnings from yesterday
12.00 lunch	Draft work plan per WP
12.45 WP1 - Project Management – DTI	Detailed listing of events, exchanges, stakeholder engagement,
13.45 WP2 – Cluster Capacity Building - DTI	Data management – GDPR, ethics and digitalization
14.30 Coffee break and walk	Consortium meeting plan
15.00 WP3 – Cluster Exchange activities – INEUSTAR	11.00 Conclusions and agreements on next steps
16.00 WP4 – Dissemination, outreach, and communication – FIMTP/LITEK	12.00 End of meeting and lunch
17.00 End of meeting	
19.00 Dinner in Copenhagen	

Table 4 Agenda Kick Off

Name	Contact	Organisation	Travel
Kristina Ananičienė Cluster Manager	kristina.ananiciene@litek.lt +370 607 76 641	LITEK - Lithuania	Arr 9 th Feb, 7h Dep 10 th Feb, 21h
Julius Pauzolis Director	julius.pauzolis@fimtp.lt +370 621 21 424	FIMTP - Lithuania	Arr 9 th Feb 7h Dep 10 th Feb 21h
Eric Fernandez General Manager	efernandez@ineustar.com +34 943 20 18 36	INEUSTAR – Spain	Arr 8 th Feb 22.30h Dep 10 th Feb 17.25h
Leonor Mendoza Collaborative Projects	lmendoza@ineustar.com	INEUSTAR - Spain	Arr 8 th Feb at 22.30 Dep 10 th Feb at 17.25
Nikolaj Zangenberg Innovation Manager	+4572202494 nzg@teknologisk.dk	DTI - Teknologisk Institut, DK	

Henrik Bak Jeppesen Business Developer	+4572201659 hjep@teknologisk.dk	DTI - Teknologisk Institut, DK
Jonas Okkels Birk Business Developer	+4572202868 jobo@teknologisk.dk	DTI - Teknologisk Institut, DK
Esther Davidsen Coordinator for BIGINN	+4572201868 eda@teknologisk.dk	DTI - Teknologisk Institut, DK

Table 5 List of participants at Kick Off

Due to a Corona outbreak in his family, Eric Fernandez did not attend the meeting physically, but participated in the two days meeting online.



From left to right:
Leonor Mendoza, Nikolaj Zangenberg,
Henrik Bak Jeppesen, Kristina
Ananičienė Julius Pauzolis , Eric Fernandez
online



From left to right:
Esther Davidsen, Leonor Mendoza, Henrik
Bak Jeppesen, Kristina Ananičienė, Jonas
Okkels Birk, Julius Pauzolis, Eric Fernandez
online



From left to right:
Esther Davidsen, Leonor Mendoza, Jonas
Okkels Birk, Julius Pauzolis , Kristina
Ananičienė Henrik Bak Jeppesen,
Nikolaj Zangenberg

Table 6 Photos of meetings at Danish Technological Institute and dinner at Restaurant Sanders in Copenhagen

During the meeting, all WP package leaders presented content, objectives and KPIs of their WP and the work to be done was discussed as per the agreed agenda shown in Table 1.

A representative of the DTI financial department also participated shortly in the meeting to present the financial rules and reporting requirements.

Decisions at Kick Off

- All WP leaders to make a more detailed plan for execution of the tasks in their WP and present at the first biweekly meeting.
- DTI to set up template for status reporting on the different WPs in Microsoft Teams.
- The list of questions on definitions of exchanges to be send to the ECCP.
- Each partner to designate a CXC portal “expert” / “super user” to help companies and organizations register on the CEPP portal CXC tool.
- All documents to be saved in the BIGINN Microsoft Teams folder. All messages and links are preferably to be sent through the Teams chat to avoid having to copy text from mails.
- Consortium meetings will be held every second Monday at 15-16h via Teams. The first meeting will be held on 28/2/22.

3.2 Reporting from 3 February to the Consortium

During the project Kick Off held at the DTI premises in Taastrup, Denmark on 9-10 February 2022, Esther Davidsen and Erik Fernandez also informed the BIGINN consortium of the content and presentations of the 3 February online Commission Kick Off.

The four PowerPoint slides below were used to convey the content and learnings of the 3 February Kick Off to the partners of the BIGINN project.

<p>Full day online EU Kick Off on 3 February for all new ClusterXChange funded projects</p> <p>15 new ClusterXChange projects funded within many fields:</p> <ul style="list-style-type: none"> • GreenTech; digital transformation; human healthy spaces; sustainable cities; green and digital fashion; biogas; agrifood; Photonics; Hemp industry; HiTech textiles; Precision Medicine..... • Participants are seeking inspiration, new tools & services, learning, networking <p>New contractors for ECCP platform (European Cluster Collaboration Platform) – and Support Office</p> <ul style="list-style-type: none"> • Until new platform launched the old will be maintained • Support Office give feedback and approve agenda for exchanges • CXC IT tool to register and get approval for exchanges also undergoing revision <p>Back-to-back exchanges possible – see best practice and examples of agendas on ECCP website and Support Office</p> <ul style="list-style-type: none"> • can use conference to facilitate exchange– not the other way round • difficult to engage SMEs <p>Cluster activities enshrined thoroughly in EU growth policies</p> <ul style="list-style-type: none"> • Green transition, Global Competitiveness, Digitalisation • Clusters help building ecosystems, foster innovation and develop the economic tissue across borders 	<p>More advice from the EU</p> <ul style="list-style-type: none"> • 24 months project- start 1 February / <ul style="list-style-type: none"> • Interim reports 31 August, 28 February, 31 August 2023 & final report • All reporting communication and reporting to go through Participant Portal • Deliverables listed in Annex 1– can be downloaded as excell • Progress reports and deliverables must be on time • Please carry out 2-3 internal quality checks before submitting to the EU • Coordinator must plan submission- the EU expects high level • Make sure to read Grant Agreement • Online manual for H2020 must be followed- this is the correct document • Amendment only needed when significant change of partner or WP content • Pay attention to the further sustainability of the action in last report • Main contact is EU Project Officer, but first contact is the ClusterXChange Support Office
<p>DELIVERABLES: SOME GUIDANCE</p> <ul style="list-style-type: none"> ✓ All deliverables should be concise and coherent ✓ All deliverables should contain a cover page with the following information: Project number; project full name, project acronym, deliverable full name and deliverable number ✓ Reports: provide an executive summary and conclusion (if applicable) ✓ include page numbers ✓ Quantify all the results (numbers / locations of meetings, participants, agreements etc.) ✓ In the Technical Progress Reports include all KPIs: always provide an achieved (cumulated) and target figure (further explanations and comments can be provided in a footnote or in the comments section) ✓ Pay attention to publicity requirements (logo, disclaimer) 	<p>TECHNICAL PROGRESS REPORTS</p> <ul style="list-style-type: none"> ✓ Technical Progress Reports as set in Annex 1 to the GA ✓ Elaborate on Progress of each Work Package: tasks, Milestones, Deliverables ✓ Elaborate on deviations from plan, if any, and why justify ✓ Focus on content, quantifiable results and outcomes ✓ Report on project management, staff changes and use of resources ✓ Report on achievement of KPIs (Call Indicators as well as own) ✓ Use reporting-style, assess and evaluate your actions ✓ Coordinators to assist (and coordinate) partners to manage reporting on their progress ✓ Standard templates provided (Note: Please don't change the template structure)

Table 7 Reporting to BIGINN partners on 9 February in Denmark



BIGINN

A new beginning for business and Big Science innovation

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Deliverable D4.3 Participation to the kick-off meeting for the selected project



Strengthening the European economy through collaboration